## **BALANCE SHEET**

Quarter 3/ 2009 As at September 30th, 2009

Unit: VND

| Unit: \   |      |      |                       |                   |  |  |  |
|---|------|------|-----------------------|-------------------|--|--|--|
| ASSETS  | Code | Note | <b>Ending Balance</b> | Beginning Balance |  |  |  |
| 1   | 2    | 3    | 4                     | 5                 |  |  |  |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150)                  | 100  |      | 254,448,645,091       | 244,135,208,308   |  |  |  |
| I. Cash and cash equivalents                                    | 110  |      | 21,488,241,148        | 2,099,778,840     |  |  |  |
| 1. Cash   | 111  | V.01 | 9,435,616,148         | 2,099,778,840     |  |  |  |
| 2. Cash equivalents   | 112  |      | 12,052,625,000        |                   |  |  |  |
| II. Short-term financial investments                            | 120  | V.02 | 8,336,759,118         | 14,149,600,000    |  |  |  |
| 1. Short-term investments                                       | 121  |      | 8,336,759,118         | 14,646,000,000    |  |  |  |
| 2. Provision for devaluation of short-term security investments | 129  |      |                       | (496,400,000)     |  |  |  |
| III. Receivables  | 130  |      | 158,172,143,099       | 183,781,078,923   |  |  |  |
| 1. Trade accounts receivables                                   | 131  |      | 150,662,995,509       | 159,269,453,661   |  |  |  |
| 2. Advances to suppliers  | 132  |      | 7,150,677,447         | 5,644,194,138     |  |  |  |
| 3. Short-term internal receivables                              | 133  |      |                       |                   |  |  |  |
| 4. Receivable in accordance with contracts in progress          | 134  |      |                       |                   |  |  |  |
| 5. Other receivables  | 135  | V.03 | 358,470,143           | 18,867,431,124    |  |  |  |
| 6. Provision for short-term bad receivables                     | 139  |      |                       |                   |  |  |  |
| IV. Inventories   | 140  |      | 31,468,956,820        | 31,795,435,474    |  |  |  |
| 1. Inventories  | 141  | V.04 | 31,468,956,820        | 31,795,435,474    |  |  |  |
| 2. Provision for devaluation of inventories                     | 149  |      |                       |                   |  |  |  |
| V. Other short-term assets                                      | 150  |      | 34,982,544,906        | 12,309,315,071    |  |  |  |
| 1. Short-term prepaid expenses                                  | 151  |      |                       |                   |  |  |  |
| 2. VAT deductible   | 152  |      |                       |                   |  |  |  |
| 3. Tax and accounts receivable from State budget                | 154  | V.05 |                       |                   |  |  |  |
| 4. Other short-term assets                                      | 158  |      | 34,982,544,906        | 12,309,315,071    |  |  |  |
|   |      |      |                       |                   |  |  |  |
| B. LONG-TERM ASSETS (200=210+220+240+250+260)                   | 200  |      | 78,784,878,004        | 77,103,606,050    |  |  |  |
| I. Long-term receivables  | 210  |      | 39,093,859,050        | 37,830,979,642    |  |  |  |
| 1. Long-term receivables from customers                         | 211  |      |                       |                   |  |  |  |
| 2. Capital receivable from subsidiaries                         | 212  |      |                       |                   |  |  |  |
| 3. Long-term inter-company receivables                          | 213  | V.06 |                       |                   |  |  |  |
| 4. Other long-term receivables                                  | 218  | V.07 | 39,093,859,050        | 37,830,979,642    |  |  |  |
| 5. Provision for long-term bad receivable (*)                   | 219  |      |                       |                   |  |  |  |
| II. Fixed assets  | 220  |      | 15,178,358,864        | 15,128,777,471    |  |  |  |
| 1. Tangible fixed assets  | 221  | V.08 | 8,699,808,864         | 8,650,227,471     |  |  |  |
| - Historical cost   | 222  |      | 13,101,004,714        | 11,535,036,362    |  |  |  |
| - Accumulated depreciation                                      | 223  |      | (4,401,195,850)       | (2,884,808,891)   |  |  |  |
| 2. Finance leases fixed assets                                  | 224  | V.09 |                       |                   |  |  |  |
| - Historical cost   | 225  |      |                       |                   |  |  |  |
| - Accumulated depreciation                                      | 226  |      |                       |                   |  |  |  |
| 3. Intangible fixed assets                                      | 227  | V.10 | 6,478,550,000         | 6,478,550,000     |  |  |  |

| ASSETS   | Code | Note | <b>Ending Balance</b> | Beginning Balance |
|--|------|------|-----------------------|-------------------|
| 1  | 2    | 3    | 4                     | 5                 |
| - Historical cost  | 228  |      | 6,478,550,000         | 6,478,550,000     |
| - Accumulated depreciation                                   | 229  |      |                       |                   |
| 4. Construction in progress expenses                         | 230  | V.11 |                       |                   |
| III. Property investment                                     | 240  | V.12 |                       |                   |
| - Historical cost  | 241  |      |                       |                   |
| - Accumulated depreciation (*)                               | 242  |      |                       |                   |
| IV. Long-term financial investments                          | 250  |      | 17,276,000,000        | 16,519,990,000    |
| 1. Investment in subsidiaries                                | 251  |      |                       |                   |
| 2. Investment in joint-venture                               | 252  |      | 2,000,000,000         | 1,950,000,000     |
| 3. Other long-term investments                               | 258  |      | 15,276,000,000        | 14,569,990,000    |
| 4. Provision for devaluation of long-term finance investment | 259  |      |                       |                   |
| V. Other long-term assets                                    | 260  |      | 7,236,660,090         | 7,623,858,937     |
| 1. Long-term prepaid expenses                                | 261  | V.14 | 6,236,660,090         | 6,488,381,151     |
| 2. Deferred income tax assets                                | 262  | V.21 |                       |                   |
| 3. Others  | 268  |      | 1,000,000,000         | 1,135,477,786     |
| TOTAL ASSETS (270=100+200)                                   | 270  |      | 333,233,523,095       | 321,238,814,358   |

| CAPITAL SOURCE                                      | Code | Note | <b>Ending Balance</b> | <b>Beginning Balance</b> |  |
|---|------|------|-----------------------|--------------------------|--|
| 1   | 2    | 3    | 4                     | 5                        |  |
|   |      |      |                       |                          |  |
| A. LIABILITIES (300= 310+330)                       | 300  |      | 203,929,737,657       | 203,174,170,760          |  |
| I. Short-term liabilities                           | 310  |      | 203,924,555,990       | 203,154,255,760          |  |
| 1. Short-term borrowing and debts                   | 311  | V.15 | 87,925,180,009        | 60,046,746,193           |  |
| 2. Trade accounts payable                           | 312  |      | 57,899,196,049        | 82,220,635,834           |  |
| 3. Advances from customers                          | 313  |      | 27,659,845,902        | 45,436,180,976           |  |
| 4. Taxes and liabilities to State budget            | 314  | V.16 | 20,405,426,600        | 8,256,875,163            |  |
| 5. Payable to employees                             | 315  |      | 818,600,469           | 534,936,928              |  |
| 6. Payable expenses                                 | 316  | V.17 |                       | 117,968,713              |  |
| 7. Accounts payables-Affiliate                      | 317  |      |                       |                          |  |
| 8. Payable in accordance with contracts in progress | 318  |      |                       |                          |  |
| 9. Other short-term payables                        | 319  | V.18 | 9,216,306,961         | 6,540,911,953            |  |
| 10. Provision for short-term liabilities            | 320  |      |                       |                          |  |
| II. Long-term liabilities                           | 330  |      | 5,181,667             | 19,915,000               |  |
| 1. Long-term accounts payables-Trade                | 331  |      |                       |                          |  |
| 2. Long-term accounts payables-Affiliate            | 332  | V.19 |                       |                          |  |
| 3. Other long-term payables                         | 333  |      |                       |                          |  |
| 4. Long-term borrowing and debts                    | 334  | V.20 |                       |                          |  |
| 5. Deferred income tax                              | 335  | V.21 |                       |                          |  |
| 6. Provision for unemployment allowance             | 336  |      | 5,181,667             | 19,915,000               |  |
| 7. Provision for long-term liabilities              | 337  |      |                       |                          |  |
|   |      |      |                       |                          |  |
| B. OWNER'S EQUITY (400= 410+430)                    | 400  |      | 129,303,785,438       | 118,064,643,598          |  |
| I. Capital sources and funds                        | 410  | V.22 | 129,220,024,742       | 117,176,776,535          |  |
| 1. Paid-in capital                                  | 411  |      | 80,000,000,000        | 80,000,000,000           |  |
| 2. Capital surplus                                  | 412  |      | 27,207,000,000        | 27,207,000,000           |  |

| ASSETS                                 | Code | Note     | <b>Ending Balance</b> | <b>Beginning Balance</b> |  |
|--|------|----------|-----------------------|--------------------------|--|
| 1                                      | 2    | 3        | 4                     | 5                        |  |
| 3. Other capital of owner              | 413  |          |                       |                          |  |
| 4. Treasury stock                      | 414  |          |                       |                          |  |
| 5. Assets revaluation difference       | 415  |          |                       |                          |  |
| 6. Foreign exchange difference         | 416  |          |                       |                          |  |
| 7. Investment and development fund     | 417  |          | 2,520,124,065         | 2,520,124,065            |  |
| 8. Financial reserve fund              | 418  |          |                       |                          |  |
| 9. Other fund belong to owner's equity | 419  |          | 1,260,062,033         | 1,260,062,033            |  |
| 10. Retained profit                    | 420  |          | 18,232,838,644        | 6,189,590,437            |  |
| 11. Capital for construction work      | 421  |          |                       |                          |  |
| II. Budget sources                     | 430  |          | 83,760,696            | 887,867,063              |  |
| 1. Bonus and welfare fund              | 431  |          | 83,760,696            | 887,867,063              |  |
| 2. Budgets                             | 432  |          |                       |                          |  |
| 3. Budget for fixed asset              | 433  | V.23     |                       |                          |  |
| TOTAL RESOURCES (430= 300+400)         | 440  | $\vdash$ | 333,233,523,095       | 321,238,814,358          |  |

## **INCOME STATEMENT**

**Quarter 3/2009** 

Unit: VND

| Itama   | Cada | de Note Quarter 3 Accum |                     |                | ulation         |                 |
|---|------|-------------------------|---------------------|----------------|-----------------|-----------------|
| Items   | Code | Note                    | <b>Current Year</b> | Previous Year  | Current Year    | Previous Year   |
| 1   | 2    | 3                       | 4                   | 5              | 6               | 7               |
|   |      |                         |                     |                |                 |                 |
| 1. Revenue of sales and services                            | 01   | VI.25                   | 64,663,261,507      | 35,274,045,719 | 171,773,223,144 | 138,880,984,275 |
| 2. Deductions   | 02   |                         |                     |                | 5,212,442,857   | 2,243,272,386   |
| 3. Net sales and services (10=01 - 02)                      | 10   |                         | 64,663,261,507      | 35,274,045,719 | 166,560,780,287 | 13,637,711,889  |
| 4. Cost of goods sold                                       | 11   | VI.27                   | 53,170,862,295      | 29,439,353,831 | 130,805,310,787 | 117,552,599,520 |
| 5. Gross profit (20=10 - 11)                                | 20   |                         | 11,492,399,212      | 5,834,691,888  | 35,755,469,500  | 19,085,112,369  |
| 6. Financial incomes  | 21   | VI.26                   | 690,965,477         | 1,506,054,106  | 2,688,336,417   | 2,219,636,572   |
| 7. Financial expenses                                       | 22   | VI.28                   | 1,632,894,369       | 2,564,643,003  | 3,898,758,520   | 6,462,079,917   |
| - Include: Interest expense                                 | 23   |                         | 1,567,642,035       | 2,564,643,003  | 3,833,506,186   | 6,462,079,917   |
| 8. Selling expenses   | 24   |                         |                     |                |                 | 4,835,712,927   |
| 9. General & administrative expenses                        | 25   |                         | 2,410,097,326       | 1,471,130,546  | 6,773,464,724   | 4,835,712,927   |
| <b>10.</b> Net operating profit (30=20 + (21-22) - (24+25)) | 30   |                         | 8,140,372,994       | 3,304,972,445  | 27,771,582,673  | 10,006,956,097  |
| 11. Other incomes   | 31   |                         | 142,208,305         |                | 2,900,606,573   | 1,917,420,312   |
| 12. Other expenses  | 32   |                         | 1,038,014,043       |                | 3,004,977,762   | 1,255,432,817   |
| 13. Other profit (40=31-32)                                 | 40   |                         | (895,805,738)       |                | (104,371,189)   | 661,987,495     |
| 14. Profit before tax (50=30 + 40)                          | 50   |                         | 7,244,567,256       | 3,304,972,445  | 27,667,211,484  | 10,668,943,592  |
| 15. Current corporate income tax expenses                   | 51   | VI.30                   | 1,448,163,284       | 925,392,285    | 1,922,194,199   | 210,400,000     |
| 16. Deferred corporate income tax expenses                  | 52   | VI.30                   |                     |                |                 | 2,776,904,206   |
| 17. Profit after tax (60=50 - 51 - 52)                      | 60   |                         | 5,796,403,972       | 2,379,580,160  | 22,745,017,285  | 7,681,639,386   |
| 18. EPS (*)   | 70   |                         | 725                 | 297            | 2,843           | 960             |

## CASH FLOW STATEMENT

Quarter 3/2009 (Direct method)

Unit: VND

|   |      |      | Unit: VND Accumulation |                  |  |
|---|------|------|------------------------|------------------|--|
| Items   | Code | Note | Current Year           | Previous Year    |  |
| 1   | 2    | 3    | 4                      | 5                |  |
|   |      |      |                        |                  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES:  |      |      |                        |                  |  |
| 1. Cash received from sale or services and other revenue                                  | 01   |      | 166,757,047,832        | 129,713,151,074  |  |
| 2. Cash paid for supplier   | 02   |      | (148,073,054,559)      | (35,204,410,573) |  |
| 3. Cash paid for employee   | 03   |      | (5,883,402,331)        | (3,066,519,092)  |  |
| 4. Cash paid for interest   | 04   |      | (4,013,354,488)        | (6,056,452,164)  |  |
| 5. Cash paid for corporate income tax   | 05   |      | (6,553,112,425)        | (1,318,566,954)  |  |
| 6. Other receivables  | 06   |      | 27,094,422,048         | 16,732,900,065   |  |
| 7. Other payables   | 07   |      | (71,586,603,505)       | (91,108,523,490) |  |
| Net cash provided by (used in) operating activities                                       | 20   |      | (42,258,057,428)       | 9,691,578,866    |  |
|   |      |      |                        |                  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES:   |      |      |                        |                  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets                    | 21   |      | (1,790,626,188)        | (5,836,140,867)  |  |
| 2. Cash received from liquidation or disposal of capital assets and other long-term asset | 22   |      | 2,766,852,055          |                  |  |
| 3. Cash paid for lending or purchase debt tools of other companies                        | 23   |      | (148,731,483,825)      | (53,010,516,000) |  |
| 4. Withdrawal of lending or resale debt tools of other companies                          | 24   |      | 156,378,623,084        | 24,668,055,680   |  |
| 5. Cash paid for joining capital in other companies                                       | 25   |      | (2,510,990,560)        | (14,092,106,341) |  |
| 6. Withdrawal of capital in other companies   | 26   |      | 6,459,000,000          | 16,200,000,000   |  |
| 7. Cash received from interest, dividend and distributed profit                           | 27   |      | 1,226,919,020          | 581,605,816      |  |
| Net cash used in investing activities   | 30   |      | 13,798,293,586         | (31,489,101,712) |  |
|   |      |      |                        |                  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES:  |      |      |                        |                  |  |
| 1. Cash received from issuing stock, other owners' equity                                 | 31   |      | 140,148,444,486        | 113,066,531,959  |  |
| 2. Cash paid to owners equity, repurchase issued stock                                    | 32   |      | (99,614,510,670)       | (94,308,430,131) |  |
| 3. Cash received from long-term and short-term borrowings                                 | 33   |      |                        |                  |  |
| 4. Cash paid to principal debt  | 34   |      |                        |                  |  |
| 5. Cash paid to financial lease debt  | 35   |      |                        |                  |  |
| 6. Dividend, profit paid for owners   | 36   |      | 7,314,292,334          |                  |  |
| Net cash (used in) provided by financing activities                                       | 40   |      | 47,848,226,150         | 18,758,101,828   |  |
| Net cash during the period (20+30+40)   | 50   |      | 19,388,462,308         | (3,039,421,018)  |  |
| Cash and cash equivalents at beginning of year  | 60   |      | 2,099,778,840          | 9,919,991,843    |  |
| Influence of foreign exchange fluctuation   | 61   |      |                        |                  |  |
| Cash and cash equivalents at end of year (50+60+61)                                       | 70   |      | 21,488,241,148         | 6,880,570,825    |  |